

POSTAL RATES

January 22, 2012

First-Class Mail
Standard Mail

Effective rates as of publishing date; subject to change without notice.

NON-AUTOMATION MAIL

AUTOMATION MAIL

100% DELIVERY POINT BAR CODE

FIRST CLASS MAIL	NON-AUTOMATION MAIL		AUTOMATION MAIL									
	1st Class	1st Class Presort	MIXED ADC	ADC	3-DIGIT	5-DIGIT						
CARDS	32.0¢	28.0¢	/									
LETTERS <small>[Non Machinable Surcharge 20¢ Additional 20¢ next oz. or fraction]</small>	45.0¢	42.4¢										
FLATS <small>(Up to 13 oz.) Additional 20¢ next oz. or fraction 17¢ next oz. or fraction for presort & automation]</small>	90.0¢	76.2¢	ENHANCED CARRIER ROUTE SUB CLASS									
*LETTERS (Up to 3.3)	MIXED ADC	AADC	BASIC CR RT.	HIGH DENSITY CR RT.	SATURATION CR RT.	MIXED ADC	ADC	3-DIGIT	5-DIGIT			
Base Rate	28.1¢	26.5¢	27.1¢	19.9¢	18.5¢	27.8¢	26.2¢	26.0¢	24.2¢			
DNDC Entry - "Bulk Mail Center"	24.8¢	23.2¢	23.8¢	16.6¢	15.2¢	24.5¢	22.9¢	22.7¢	20.9¢			
SCF Entry - "Sectional Center Facility"	/	22.2¢	22.8¢	15.6¢	14.2¢	/	21.9¢	21.7¢	19.9¢			
LETTERS (3.3 TO 3.5) BASE RATE	/		12.7¢	7.3¢	5.9¢	12.5¢	10.9¢	10.7¢	8.9¢			
Per Piece			70.0¢	60.9¢	60.9¢	74.4¢	74.4¢	74.4¢	74.4¢			
DNDC ENTRY RATE	/		12.7¢	7.3¢	5.9¢	12.5¢	10.9¢	10.7¢	8.9¢			
Per Piece			53.9¢	44.8¢	44.8¢	58.3¢	58.3¢	58.3¢	58.3¢			
SCF ENTRY RATE	/		12.7¢	7.3¢	5.9¢	/	10.9¢	10.7¢	8.9¢			
Per Piece			49.1¢	40.0¢	40.0¢	/	53.5¢	53.5¢	53.5¢			
FLATS (Up to 3.3)	MIXED ADC	ADC	3-DIGIT	5-DIGIT	/							
Base Rate	56.1¢	52.8¢	47.0¢	38.8¢								
DNDC Entry - "Bulk Mail Center"	52.8¢	49.5¢	43.7¢	35.5¢	27.1¢	22.4¢	19.7¢	50.4¢	49.4¢	43.8¢	35.3¢	
SCF Entry - "Sectional Center Facility"	/	48.5¢	42.7¢	34.5¢	23.8¢	19.1¢	16.4¢	47.1¢	46.1¢	40.5¢	32.0¢	
DDU Entry - "Destination Delivery Unit"	/				22.8¢	18.1¢	15.4¢	/	45.1¢	39.5¢	31.0¢	
BASE RATE (Over 3.3)	Per Piece	40.8¢	37.5¢	31.7¢	23.5¢	21.9¢	17.2¢	14.5¢	/			
Per Pound	74.4¢	74.4¢	74.4¢	74.4¢	12.7¢	9.8¢	7.1¢	35.1¢				34.1¢
DNDC ENTRY RATE	Per Piece	40.8¢	37.5¢	31.7¢	23.5¢	12.7¢	9.8¢	7.1¢	35.1¢	34.1¢	28.5¢	20.0¢
Per Pound	58.3¢	58.3¢	58.3¢	58.3¢	53.9¢	44.8¢	44.8¢	58.3¢	58.3¢	58.3¢	58.3¢	
SCF ENTRY RATE	Per Piece	37.5¢	31.7¢	23.5¢	12.7¢	9.8¢	7.1¢	/	34.1¢	28.5¢	20.0¢	
Per Pound	53.5¢	53.5¢	53.5¢	53.5¢	49.1¢	40.0¢	40.0¢	/	53.5¢	53.5¢	53.5¢	
DDU ENTRY RATE	Per Piece	/				12.7¢	9.8¢	7.1¢	/			
Per Pound	/				44.8¢	35.7¢	35.7¢					
*LETTERS (Up to 3.3)	MIXED ADC	AADC	BASIC CR RT.	HIGH DENSITY CR RT.	SATURATION CR RT.	MIXED ADC	ADC	3-DIGIT	5-DIGIT			
Base Rate	17.2¢	15.6¢	19.4¢	12.5¢	11.1¢	16.6¢	15.0¢	14.8¢	13.0¢			
DNDC Entry - "Bulk Mail Center"	13.9¢	12.3¢	16.1¢	9.2¢	7.8¢	13.3¢	11.7¢	11.5¢	9.7¢			
SCF Entry - "Sectional Center Facility"	/	11.3¢	15.1¢	8.2¢	6.8¢	/	10.7¢	10.5¢	8.7¢			
LETTERS (3.3 TO 3.5) BASE RATE	/		8.5¢	3.4¢	2.0¢	3.4¢	1.8¢	1.6¢	.2¢			
Per Piece			53.0¢	43.9¢	43.9¢	63.9¢	63.9¢	63.9¢	63.9¢			
DNDC ENTRY RATE	/		8.5¢	3.4¢	2.0¢	3.4¢	1.8¢	1.6¢	.2¢			
Per Piece			36.9¢	27.8¢	27.8¢	47.8¢	47.8¢	47.8¢	47.8¢			
SCF ENTRY RATE	/		8.5¢	3.4¢	2.0¢	/	1.8¢	1.6¢	.2¢			
Per Piece			32.1¢	23.0¢	23.0¢	/	43.0¢	43.0¢	43.0¢			
FLATS (Up to 3.3)	MIXED ADC	ADC	3-DIGIT	5-DIGIT	/							
Base Rate	41.3¢	38.0¢	33.2¢	25.1¢								
DNDC Entry - "Bulk Mail Center"	38.0¢	34.7¢	29.9¢	21.8¢	19.4¢	14.9¢	12.2¢	35.6¢	34.6¢	29.0¢	21.4¢	
SCF Entry - "Sectional Center Facility"	/	33.7¢	28.9¢	20.8¢	16.1¢	11.6¢	8.9¢	32.3¢	31.3¢	25.7¢	18.1¢	
DDU Entry - "Destination Delivery Unit"	/				15.1¢	10.6¢	7.9¢	/	30.3¢	24.7¢	17.1¢	
BASE RATE (Over 3.3)	Per Piece	28.1¢	24.8¢	20.0¢	11.9¢	14.2¢	9.7¢	7.0¢	/			
Per Pound	63.9¢	63.9¢	63.9¢	63.9¢	8.5¢	5.8¢	3.1¢	22.4¢				21.4¢
DNDC ENTRY RATE	Per Piece	28.1¢	24.8¢	20.0¢	11.9¢	53.0¢	43.9¢	43.9¢	63.9¢	63.9¢	63.9¢	
Per Pound	47.8¢	47.8¢	47.8¢	47.8¢	8.5¢	5.8¢	3.1¢	22.4¢	21.4¢	15.8¢	8.2¢	
SCF ENTRY RATE	Per Piece	24.8¢	20.0¢	11.9¢	8.5¢	5.8¢	3.1¢	/	21.4¢	15.8¢	8.2¢	
Per Pound	43.0¢	43.0¢	43.0¢	43.0¢	32.1¢	23.0¢	23.0¢	/	43.0¢	43.0¢	43.0¢	
DDU ENTRY RATE	Per Piece	/				8.5¢	5.8¢	3.1¢	/			
Per Pound	/				27.8¢	18.7¢	18.7¢					

SPECIFICATIONS:	HEIGHT (in inches)		LENGTH (in inches)		THICKNESS (% of inch)	
	min.	max.	min.	max.	min.	max.
CARDS	3 1/2"	4 1/4"	5"	6"	.007	.016
LETTERS (up to 4 1/4 x 6)	3 1/2"	4 1/4"	5"	6"	.007	.25
LETTERS (over 4 1/4 x 6)	>4 1/4"	6 1/8"	> 6"	11 1/2"	.009	.25
FLATS (non-automation)	>6 1/8"	12"	>11 1/2"	15"	.009	.75
CARRIER ROUTE FLATS	6 1/8"	12"	11 1/2"	15"	.009	.75
AUTO FLATS	5"	12"	6"	15"	.009	.75

Additional requirements regarding weight, aspect ratio, rigidity and configuration may be imposed for certain classifications of mail. Automatable rates subject to additional regulations.

**NON MACHINABLE LETTERS
NOT FLAT-MACHINABLE AND PARCELS**
Please call us for rates.

EXCEPTIONS: Heavy Letter Mail
* Letters >3.3 oz. - 3.5 oz. must be prepared in sealed envelopes.



Commercial Letter
Responsible Direct Marketing
725 North 23rd Street • St. Louis, MO 63103
Phone: (314) 231-6006 • Fax: (314) 621-1602
www.commercial-letter.com

